

**Table B6. License Class Trends for Firms**

**Number of active Oregon license classes, subclasses, and endorsements  
for insurance agencies and related firms at year's end for 1997 through 2001**

<i>License class, subclass, or endorsement</i>	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
<b>Agencies:</b>									
<b>General Lines</b>	3,385	3,489	3%	3,605	3%	3,776	5%	3,865	2%
Baggage	248	239	-4%	245	3%	222	-9%	214	-4%
Credit IUI <sup>1</sup>	30	42	40%	51	21%	53	4%	51	-4%
Credit	12	16	33%	15	-6%	15	0%	17	13%
Lender's Property	73	103	41%	132	28%	171	30%	192	12%
Livestock	0	0	0%	0	0%	0	0%	0	0%
Mortgage	3	3	0%	4	33%	4	0%	3	-25%
Motor Veh Mech Breakdn	124	132	6%	138	5%	139	1%	138	-1%
Motor Veh Phys Damage	120	121	1%	127	5%	126	-1%	122	-3%
Title	44	43	-2%	45	5%	39	-13%	37	-5%
Surplus Agent	41	38	-7%	37	-3%	37	0%	38	3%
<b>Health</b>	2,835	2,939	4%	3,095	5%	3,320	7%	3,485	5%
Credit Health	548	550	0%	555	1%	541	-3%	520	-4%
Travel	241	233	-3%	237	2%	215	-9%	207	-4%
<b>Life</b>	3,033	3,146	4%	3,313	5%	3,559	7%	3,744	5%
Credit Life	546	551	1%	557	1%	543	-3%	520	-4%
Variable Annuity <sup>2</sup>	646	667	3%	504	-24%	371	-26%	6	-98%
<b>Managing Gen'l Agent</b>	25	30	20%	31	3%	36	16%	32	-11%
<b>Intermediary Broker<sup>3</sup></b>	2	2	0%	2	0%	3	50%	4	33%
<b>Adjusters:</b>									
Adjuster General Lines	99	104	5%	110	6%	113	3%	112	-1%
Adjuster Health	5	4	-20%	4	0%	2	-50%	2	0%
<b>Consultants:</b>									
Consultant Gen'l Lines	60	67	12%	70	4%	71	1%	76	7%
Consultant Health	94	102	9%	111	9%	124	12%	134	8%
Consultant Life	92	102	11%	111	9%	125	13%	134	7%

1) Credit Involuntary Unemployment Insurance.

2) The Agent Licensing Unit of the Oregon Insurance Division discontinued the issuance of the variable annuities endorsement under Oregon law in place through December 31, 2001.

3) Intermediary Broker is an endorsement on all three agent classes: General Lines, Health, and Life.